



## COMPANY PROFILE

We specialize in providing  
Personalized & Reliable Travel Services

**TOURS, TRAVEL & VISA SERVICES.**

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## INTRODUCTION

Travelling with us is different. We provide travelers with an authentic experience that they can remember for the rest of their lives..

## ABOUT US

Exclusive Travel and Visas authenticity is our highest priority. Sincerity, good faith, genuineness – they're all a part of the ethic we embrace in approaching our world and the people and cultures we share it with. We're devoted to helping our travellers experience the world with the honesty and affirmation that your choice of Exclusive Travel and Visas implies — a real world without artifice, that craves our understanding and compassion rather than our judgment; a world that seeks to welcome us rather than entertain us.

## OUR COMMITMENT

Our Service Delivery - We provide all our clients with first-rate flexible service in a professional and personalized manner, adding real value to our services.

## OUR CODE OF CONDUCT

We are consistent and transparent in our decisions and actions. We fulfill our commitments with integrity and conduct ourselves in a way that is true to our identity.

## OUR COMPANY VALUES

Care, professionalism and dedication are some of the core values that underpin the business approach of Exclusive Travel and visas (pty)Ltd. We have established ourselves as a strong and reliable company that guarantees quality, consistency, and competitive prices. Our other core values are innovation, superior customer service, community benefit and accessibility.

*Our services are not only totally reliable and safe, but also personalized to suit the needs and preferences of you, the customer - With us you can plan your holiday with confidence!*

**~Mpho Mphadzha ~  
Managing Director**

# SOME OF OUR HAPPY CLIENTS

## WHY US

Our services are dependable, reliable and efficient - thus earning us reputable recommendations the world over. Our services are competitively priced to give the best satisfaction for your money.

This guarantees that our clients get the optimum tour experience so that when they leave, they become friends and NOT just tourists.

The key to a successful travel is dealing with a ground operator that has vast local knowledge and experience, offering excellent products- all these are in our DNA!

The foundation of our company is built on a reputation for excellence in providing unwavering high quality customer care, by means of extensive knowledge, personalized service and competitive rates.

Our forte is Custom Designing versatile itineraries for individual travellers as well as groups with specific needs and particular interests; we take care of all logistics like accommodation, transfers, air charters, touring and all safaris needs.

Our tour programs are tailored to suit individual requirements, aiming to delight even the discerning traveller with our insight into little known tour and safari destinations throughout the region; which we tender at the best possible price.



TRACE



# OUR RANGE OF SERVICES

We orchestrate Leisure and Business Travel and expertly facilitate the full range of tourism services throughout, South Africa and the world:

## **A. Ticketing: (Domestic, regional and international)**

We will endeavor to provide the most direct and cost-effective flight schedules and routings required. We extend special fares to our clients as a cost saving measure.

Two to three optional bookings will be emailed to you to enable you make a conscious and sensitized decision. We currently have a contract with dc tours as distributor of flights.

## **C. Conference facilities**

We arrange Conferences for large and small groups within and outside South Africa with reputable Hotels and Lodges that facilitate such arrangements.

We take into consideration the preference of the client and make arrangements at any venue of their choice ensuring that most of these Conference Halls are facilitated with the equipment's required.

## **B. Corporate group discounts/incentives:**

Exclusive travel and visas negotiate special rates or volume discounts for large groups of passengers traveling together, with a preferred airline. Besides enjoying the services that we provide to our customers; they will be able to enjoy additional benefits. A group of 10 adult passengers travelling together attracts a special rate. This can be negotiated with the Airline concerned in good time based on seat availability

## **D. Hotel reservations:**

We enjoy amicable business relationships with all hotel chains present within South Africa, and worldwide. We have negotiated reasonable contract rates with all leading hotel groups enabling us to provide very competitive offers all year round.

## **E. Safaris and tour packages:**

Our Tours Department organizes reasonable and unique Adventure tours, trips and Safaris. Itineraries for these are tailor-made to suit clients who prefer to go on luxury trips. as well as those who are interested in adventure travel.

The comfort and safety of all our clients is paramount. Therefore, we ensure that all vehicles are in top condition.

We provide specialized services for Game. Viewing, Beach Holidays, Archaeological site visits, Culture safaris, Fishing packages, flying safaris packages, Roof Tent Camping that has option of Self-drive and option with Driver Guide and Chef to name a few.

We also specialize in Leisure, business, incentive and corporate travel packages worldwide. Packages are an all-inclusive travel, that is, Airline tickets, accommodation, airport transfers and meals. They are great for both family and business travel.

# OUR RANGE OF SERVICES

## **F. Car hire services / Airport transfers**

Locally we arrange for airport and Hotel transfers for our clients at discounted rates. Group rates also apply. We are associated with Car hire companies and many other privately owned companies both locally and international. Our other wide range of vehicles include but is not limited to:

Small cars e.g. Toyota Premio etc.-available on self drive or chauffeur drive. Luxury cars like Volkswagen Jetta, Mercedes E-Class, Toyota Prados etc. Toyota Hillux- with or without roof tent. Recommended for a memorable African camping experience. Converted Safari Landrover Defender-without roof tent, with 1 roof tent or 2 roof tents.

Toyota Land cruisers  
Coaster buses  
Prados

We facilitate the provision of all types of cars for hire ranging from saloon cars, minivans, VIP Cars, 4WD SUVs to large seater busses and many more depending on your preference. The cars are clean and in good mechanical condition, comprehensively insured and PSV licensed.

As our customer, you can be assured of the following value-added services:

Unlimited mileage, Short term and Long-term rental, Cross border rentals, Delivery within the city and its environs, Instant car hire confirmation, Chauffeur drivers, Prompt Pickups and Drop-offs, Professionalism, Comfortable Vehicles, Clean, Neat, well maintained vehicles

Safety & Security (All our vehicles are fitted with a tracking device and are monitored all the time through a web-based portal or Mobile Phone Application)

All our drivers: Have a thorough understanding of countrywide Routes, Have efficient traffic management skills and are medically insured.

We have a dedicated Transport Department that services our clients. Our goal is to ensure that we provide well scheduled and professional services. We own professionally executed airport services. We own vehicles that are

## **OTHER SERVICES**

### **G. Visas**

We assist visa applications to all countries at the respective Embassies. We have secured good relationships with some of the embassies

### **H. Travel insurance**

We arrange for individual and corporate travel insurance cover and for individual all over the world

### **I. Meet and assist:**

For all guests it is important to have a representative to meet them at the airport. We provide this service whenever required.



# OUR RANGE OF SERVICES

## EXTRA SPECIAL SERVICES

Our service provides comfortable and convenient travel arrangements for our corporate clients because we handle all the travel hassles together with our other partners in the industry.

Free delivery of documents (tickets, invoices, hotel vouchers) to your Nairobi offices anytime and through email / fax to offices outside Nairobi.

We give discounts on travel and tours whenever possible and we track your progress during travel until we are sure you are safe, comfortable and satisfied.

We give group discounts and group rates. (minimum of 10 people traveling together)

We create and negotiate a flexible credit facility that gives our corporate clients room to organize their travel and tours itineraries.

Our signature and motto is to provide the best personalized service ever to build a lasting working relationship.

All our clients can rest assured that our tours and travel consultants go out of their way to find the most cost effective fares and rates in the market, including group rates.

Special conference rates for hotel booking, meet and assist, airport transfers and car hire.

## OUR GUARANTEE TO YOU & YOUR CLIENTS

- Quality that you can afford,
- Service you expect,
- Premium inclusions you want, Memories that last forever.
- Our touring experience is a balance of perfectly planned sightseeing, high class game driving, local experiences and free time for discovery

## WHY WE ARE THE RIGHT PARTNERS FOR YOU

- Our services are dependable, reliable and efficient - thus earning us reputable recommendations the world over.
- This guarantees that our clients get the optimum tour experience so that when they leave, they become friends and NOT just tourists.
- Our services are competitively priced to give the best satisfaction for your money. This guarantees that our clients get the optimum tour experience.
- An unrivalled depth of experience and an unmatched expertise of the destination
- A young and vibrant team, driven by a can-do spirit and always ready to go an extra mile.
- A passion about ensuring perfect holidays, from seamless transfer arrangements to round-the-clock access to assistance and advice
- A partner you can rely on: financial stability and a solid logistical framework.
- Our happy clients & Partners can testify it all! We have a broad client portfolio ranging from corporate clients to celebrities among others.

*Our expertise covers the length and breadth of Africa - allowing you to travel all around the world stressless.*

*We are selective in our trade partnerships, only committing to tourism partners who share our values, whose service and conduct reflects our commitment to service and those who are consistent & transparent in their decisions and actions to fulfill our commitments with integrity.*

## ECOTOURISM IS WHAT MAKES US DIFFERENT

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Exclusive travel and visas is highly conscious of the necessity to protect nature and to make sure that the local community benefits from tourism as well. Above all, we want to convey this to our guests.

We support and practice Ecotourism with the intent to conserve the balance of this region for future generations, without denying the joy of the unexpected. Preparation allows us to fashion journeys in a harmonious and purposeful manner.

Our passion for travel goes beyond the yearning for discovery - Ours is a reasoned, tried and tested approach to the enjoyment of a truly amazing continent...!

Having made a habit of making clients happy with exceptional services the company is fully geared to assist you in planning, organizing and fulfilling your needs for Group, Incentives and Individual Travel. So, be it excursion and tours, airport services, FIT hotel bookings, car rental or MICE arrangements, you can always count on Exclusive travel and visas to organize its' best for you.

Our Expertise and dedication has earned us a valuable reputation with our Partners and Clients from all over the world, in addition to our Local Suppliers across Africa.



## CLIENT GALLERY:

Our client portfolio ranges from Individuals, NGOs, Learning Institutions, Private companies.



*“Our passion for travel goes beyond the yearning for discovery - Ours is a reasoned, tried and tested approach to the enjoyment of a truly amazing continent...!”*





*Exclusive Travels*  
**MPHO MPHADZHA**  
MANAGING DIRECTOR



Follow us on:



Exclusive\_Travel\_And\_Visas

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